



**STATE OF HAWAII**  
**DEPARTMENT OF ACCOUNTING**  
**AND GENERAL SERVICES**  
PO BOX 119  
HONOLULU, HAWAII 96810-0119

November 1, 1999

Ms. Nani Lindsey  
THE LANGE GROUP  
1100 Ward Avenue, Suite 1050  
Honolulu, Hawaii 96814

Facsimile: (808) 599-5264

Dear Ms. Lindsey:

Re: RFP ICS-FY-99-052, PART 1

Please submit a Best and Final Offer to the Information and Communication Services Division, attention Barbara Tom by 10:00 a. m. on November 15, 1999, based on the following additional required information of the original RFP. In your best and final, indicate your agreement or elaborate on how you plan to achieve the results desired.

1. ICSD recently installed the RS/6000 SP2 system. Leverage this recent acquisition to meet the requirements of Section 3.8 of RFP No. ICS-FY-99-052.
2. Price schedule is to be based on an amendment to Section 3.10, IMPLEMENTATION PLAN, paragraph 1, to state:

"The minimum expected to be completed in the initial contract period for Part 1 consists of phases determined as Phase 1 (tasks 1-3), Phase 2 (tasks 4-5), Phase 3 (tasks 6-7), Phase 4 (tasks 8-9), Phase 5 (task 10), and Phase 6 (task 11) will be contracted based upon available funding. Part 2 (task 12) will also be awarded and contracted based on availability of funding. Any remaining work shall then be contracted as supplemental agreements for phases based on available funding."

Please provide your pricing based on the above changes.

3. The RFP is further amended to replace Appendix B, Page B-1 (Final May 3, 1999), to correct the TERM OF CONTRACT, sentence one to state:

"Term of contract shall be initially, and subsequently, for a period agreed upon by the contractor and the Bureau of Conveyances (BOC) to complete the work required for all phases contracted."

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Appendix B, Page B-1 (Final May 3, 1999), METHOD OF AWARD, is also amended by adding:

"Award to be based on substantive evaluation by the Project Review Committee. Execution of Contract and Notice to Proceed will be in the manner provided for in the implementation phases. However, Notice to Proceed may be accelerated but not necessarily in the sequence described in Section 3.10 as amended."

Will this pose a problem for you?

4. Immediate and timely remediation of the new system is critical to our public servicing requirements. Programming and technical assistance located in Honolulu supports this need. Please provide a detailed schedule of post implementation charges to ensure reliable on-site response and long term support. Charges should also reflect hardware and software support that includes but is not limited to license fees, maintenance and support fees, and any recurring charges anticipated.
5. Parallel testing of the new system will be conducted with no interruptions to operations. How will this be accomplished and will parallel testing involve the entire BOC staff?
6. The RFP calls for the migration of the current LCATS (Land Court Automated Title System) information to the BCIS. Based on the above, please elaborate on how your solution accommodates and supports this requirement.
7. Remote sites on the neighbor islands are to be fully functional. Please elaborate on your proposal, specifically equipment, communication options, hardware and software configuration requirements. Also identify potential restrictions that may be encountered. Site selections limited to Oahu (Honolulu), Kauai (Lihue), Maui (Wailuku), and Hawaii (Hilo and Kona).
8. Internet access poses security problems. Please identify the security levels included in your proposal and the problems they address. Is there a security "master" to identify different security options?

Should you have any questions, contact Barbara Tom, Planning and Project Management Officer, at (808) 586-1920.

Sincerely,



Lester M. Nakamura, Administrator  
Information and communication  
Services Division